

Ref. No.: MCHI/GEN/13-14/082

December 20, 2013

To,

1. Mr. D. S. Rao, **Omkar Realtors.**
2. Mr. Divya Kamble, **Marathon.**
3. Mr. Hasmukh Upadhyay & Mr. Sanjay Lala, **Wadhwa Developers.**
4. Mr. Deepak Vibhute, **Hiranandani.**
5. Mr. Tanmoy Das, **Ajmera Realty.**
6. Mr. Rajul Vora & Mr. Bhavik Mehta, **Dosti Group.**
7. Mr. Rajesh Goyal, **Rustomjee.**
8. Mr. Suhaas Dumbre & Mr. Sharad Sanghvi, **Hub Town.**
9. Mr. Brajesh Sohrot and Mr. Murlidhar Sarma, **Kalpataru.**
10. Mr. Mohan S. Upadhye, **Runwal Group.**

**Dear All,**

Kindly refer to the various discussions we had in the subject matter resting with our meeting on the 16<sup>th</sup> December, 2013 at MCHI Office.

In our meeting of 16<sup>th</sup> December, 2013, we have converged on the initial requirement of Cement to be consolidated for collective buying. We could also get the views from Binani as the representative from supplier side present during the meeting. We have discussed the broad framework thereafter with couple of other suppliers who could not attend and would touch base with the balance.

We are organizing a meeting on the 27<sup>th</sup> December, 2013 at 3:00 pm at MCHI office, wherein we will invite the shortlisted suppliers (Ultratech, Ambuja, ACC, Binani, Vasavdatta, JK Lakshmi) who can interact with all the participating buyers and finalize the modalities.

We are planning to have the first e-sourcing event on the 6<sup>th</sup> January, 2014 at 3:00 pm. All are requested to send their consolidated requirement for different grades of Cement region wise - Mumbai, Navi Mumbai, Mira-Bhayander, Thane, Kalyan-Dombivli, Vasai-Virar and any other region (please specify). **The requirement to be sent to undersigned by the 26<sup>th</sup> December, 2013 to enable timely collation.**

We are also drafting a MoU which would be mailed to you shortly. The same to be signed by all the participants on the 27<sup>th</sup> December, 2013.

For any clarity required on e-sourcing process, you may contact the undersigned or the working team members: Mr. Brajesh Sohrot (+91 8879942660); Mr. Muralidhar Sarma (+91 9867530550); Mr. Suhaas Dumbre (+91 9664340854).

All are requested to ensure participation on the 27<sup>th</sup> December, 2013 and be present in time to make this initiative a success.

Please send your confirmation at [secretariat@mchi.net](mailto:secretariat@mchi.net)

Regards,

**C. P. Goyal,**

Chief Manager - Finance,



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